



RealtiPLUSWeb™ puts real estate lawyers at leading edge of technology use in legal practice

Toronto, ON, September 23, 2004: Ontario real estate lawyers can now do business on a fully integrated, Web-based real estate platform that significantly improves the efficiency and effectiveness of their practices, said LawyerDoneDeal (LDD) Corp. in announcing the launch of its new RealtyPLUSWeb program.

RealtiPLUSWeb is a one-stop real estate technology platform that users say makes the paperless office a reality, reducing the time it takes to undertake real estate transactions by as much as 50 per cent.

It offers real estate lawyers many advantages over other real estate tools currently in use:

- **State-of-the-art file management and document production:** RealtyPLUSWeb integrates all of the capabilities needed in a real estate practice into one program. Information entered into the system automatically pre-populates the many forms and documents used in a transaction. Online access to a variety of databases – including a database of updated real estate precedents – lets lawyers bring knowledge of the latest legal developments to each transaction. The program also generates a number of management reports, and enables users to track the status of each real estate transaction anywhere, anytime.
- **Complete integration and connectivity with online tools:** RealtyPLUSWeb lets lawyers import and export data from e-reg™ and POLARIS, making it easy to search, retrieve and upload data and documents which then are easily integrated into transaction-specific files and documents.

RealtiPLUSWeb also provides lawyers with online access to selected bank/lender documents (such as mortgage rates, instructions) and builders' closing packages. In addition, users enjoy access to a database of information on specific new home or condominium projects, many of which may also be enrolled in the TitlePLUS® New Home Program. This information – such as the project's legal description, builder information, title data, etc. – automatically pre-populates the RealtyPLUSWeb file, providing yet another level of integration that sets RealtyPLUSWeb apart.

RealtiPLUSWeb is also integrated with an application for optional title insurance. Lawyers who opt for the TitlePLUS insurance product, for example, will see their applications processed seamlessly without duplicate data entry.

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- **ASP model:** Because it is developed on an application service provider (ASP) model, RealtiPLUSWeb eliminates the need for lawyers to install upgrades to real estate software on their office networks and workstations.

The software that is the backbone of RealtiPLUSWeb resides on LDD's servers, ensuring lawyers always have access to the latest technology and information without the associated software maintenance issues. All communication between lawyers' computers and LDD is encrypted, to ensure the security of data is protected.

"With RealtiPLUSWeb, lawyers are poised to complete a real estate transaction electronically, from start to finish," says Maurizio Romanin, President of LDD Corp., developers of RealtiPLUSWeb.

"In the competitive, price-sensitive world that is real estate practice, lawyers need to be as efficient and cost-effective as possible – while also able to capitalize on e-regTM and the many other online services now available," he said. "We believe RealtiPLUSWeb meets this need: It puts the lawyer in control – as quarterback in the transaction – and helps ensure lawyers play a pivotal role in real estate conveyancing in Ontario."

"This lawyer-centered orientation reflects TitlePLUS's own commitment to real estate lawyers and their practices, and is the principal reason behind the cooperation between LAWPRO[®] and LDD," says Kathleen Waters, Vice-President of TitlePLUS. "We are pleased to be the most integrated title insurer on the RealtiPLUSWeb system. We believe that this high level of integration of TitlePLUS with RealtiPLUSWeb adds value to both programs.

"Both LDD and LAWPRO are committed to providing lawyers with tools that support the key role they must continue to play in real estate conveyancing if consumers are to be properly protected and represented in real estate transactions, which often are the most costly that they will undertake in their lifetimes."

LawyerDoneDeal Corp. produces a number of application software products that automate high-volume, complex, knowledge-based work in legal practices. The TitlePLUS program, which offers lawyers comprehensive title and legal services insurance coverage for a variety of mortgage-only and purchase transactions, was developed by the Lawyers' Professional Indemnity Company (LAWPRO). TitlePLUS insurance is available from LAWPRO in all provinces across Canada, except Quebec.

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